

US Clients
Seminar
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Caleb and REACH

Role as REACH Consultants and Opinion Formers

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Caleb as REACH Consultants

- Acting in a formal way as Third Party Reps. or as consultants to internal Only Representatives
- Also providing ad-hoc consultancy and guidance in specific scenarios that we believe will increase as registration deadlines approach
- On-going advice also being provided at trade association level on exemptions, downstream use description etc.
- Resource planning is challenging in this sector of activity (John will testify over a beer – or two)!!!

Caleb as Opinion Formers

- Policy background demonstrates that Caleb is comfortable with regulatory discussions
- The key advantages are:
 - ❖ It keeps us **updated** with developments in thinking both within the regulators and other stakeholders
 - ❖ It keeps us **known** and hopefully **respected** by the regulatory community
 - ❖ It allows us to use **informal** channels to seek opinions
 - ❖ It allows us to **influence** the thinking of regulators
- This is particularly important with complex chemistries and we seem to have a lot of them!

A Summary of Caleb's overall objectives

- To develop and maintain a high profile as one of Europe's key service providers in the sector
- To influence the interpretation of REACH through participation at conferences and events
- To openly share learning with others in the field (e.g. through the Only Representatives Organisation [ORO]) to ensure best practice is maintained
- To provide the most professional, but yet efficient, support to our existing and future clients
- To keep me out of jail!